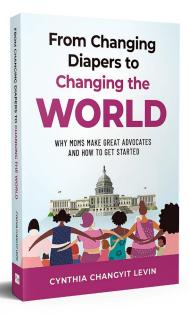
Writing Letters to the Editor

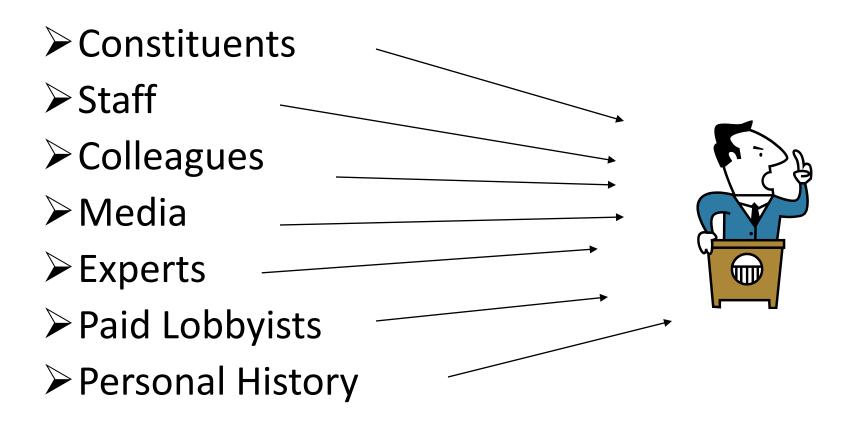




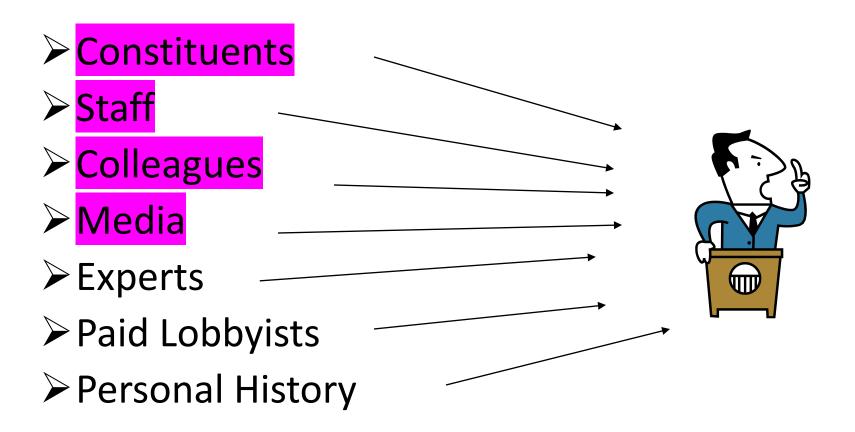
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What Influences Congressional Decisions?



Which ones can YOU influence?

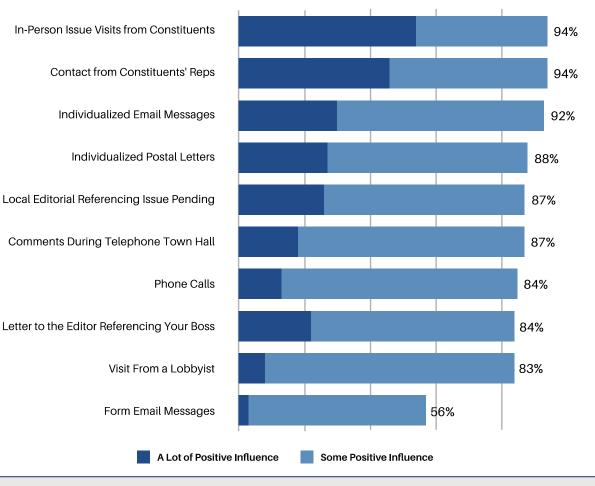


Today, we'll focus on MEDIA

Which Actions Have Most Impact?

Influence of Advocacy Strategies on Undecided Member of Congress

If your Member/Senator has not already arrived at a firm decision on an issue, how much influence might the following advocacy strategies directed to the *Washington office* have on his/her decision?



(n = 190-192)

Source: 2015 survey of congressional staff, including Chiefs of Staff, Communications Directors, Legislative Directors, and Legislative Assistants.

Published in: *Citizen-Centric Advocacy: The Untapped Power of Constituent Engagement*, Congressional Management Foundation, 2017. https://www.congressfoundation.org/citizen-centric-advocacy-2017

LTE Vs. Op-ed

What's the difference?

LTE

- Short for "letter to the editor"
- 100-200 words
- Written by readers
- Usually 3-5 printed in every issue
- Not much space to develop argument

Op-ed

- Short for "Opposite the Editorial Page"
- 500-700 words
- Written by community leaders, thought leaders, but sometimes readers as well
- Usually only a few printed per week
- More space to give examples & make your point
- Harder to get published

Make your statements EPIC!

(method I learned from RESULTS)

- **ENGAGE** your audience
- Describe the **PROBLEM**
- **INFORM** about a solution
- CALL your audience to action

Can be used for many advocacy actions like op-eds, handwritten letters, town hall comments, & lobby meetings.

We will focus on letters to the editor



Write an EPIC laser talk

Engage: Question, Thank You, startling statistic, personal story

Problem: Clearly describe the problem as you see it. Can use some numbers/facts here.

Inform about solution: Describe the program or legislation you think will help.

Call to Action: Ask a clear yes/no question asking them if they will do what you are asking.

Example:

Childcare funding request from MomsRising **Engage:** When I was a new mom, I decided quit my job because I didn't find acceptable childcare. I don't want other women to feel pressured to make that decision.

Problem: MomsRising reports 16,000 childcare centers closed during the pandemic. A recent report shows that nearly ½ million families are estimated to be stranded without reliable childcare, exacerbating the nation's worker shortage.

Pre-pandemic, more than 1/2 of families already lived in childcare deserts without safe, nurturing, affordable options to begin with!

Inform about solution: The economic package currently being negotiated is the only viable opportunity to secure the funding required to support a strong, stable early learning system in America and lower costs for families at this critical moment.

Call to Action: *Will you fight for working parents by ensuring that critical investments in comprehensive, high-quality childcare and Pre-K for families stay in the reconciliation package?*

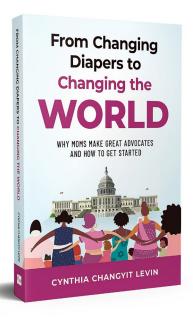
Got Published?

Get more impact!

- Send your LTE to your members of Congress by mail and email
- Share your LTE on social media and tag members of Congress
- Invite other activists to share it & also respond to your LTE by submitting their own
- Report it to your org, so they can use it in DC

Questions?





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Buy the book here!